

# INVESTOR DAY

November 2024





# Tariff Process and Avanza+

Iván Yarur, Transformation Director

# Result VIII Aguas Andinas' Tariff Process



## INCREASES AGREED

- 3% starting March 1st, 2025
- Additional 1% starting December 1st , 2025
- Additional 1% starting March 1st, 2026

## OTHER AGREEMENTS

- The “Base Drought” rate applies to the extent that wells are constructed, or compensation costs are incurred for water transfers derived from redistribution agreements in the Junta de Vigilancia del Río Maipo to guarantee human consumption during periods of drought.
- The base rate includes all discounts for non-regulated service revenues for the five-year period.
- The current indexation polynomial is maintained.

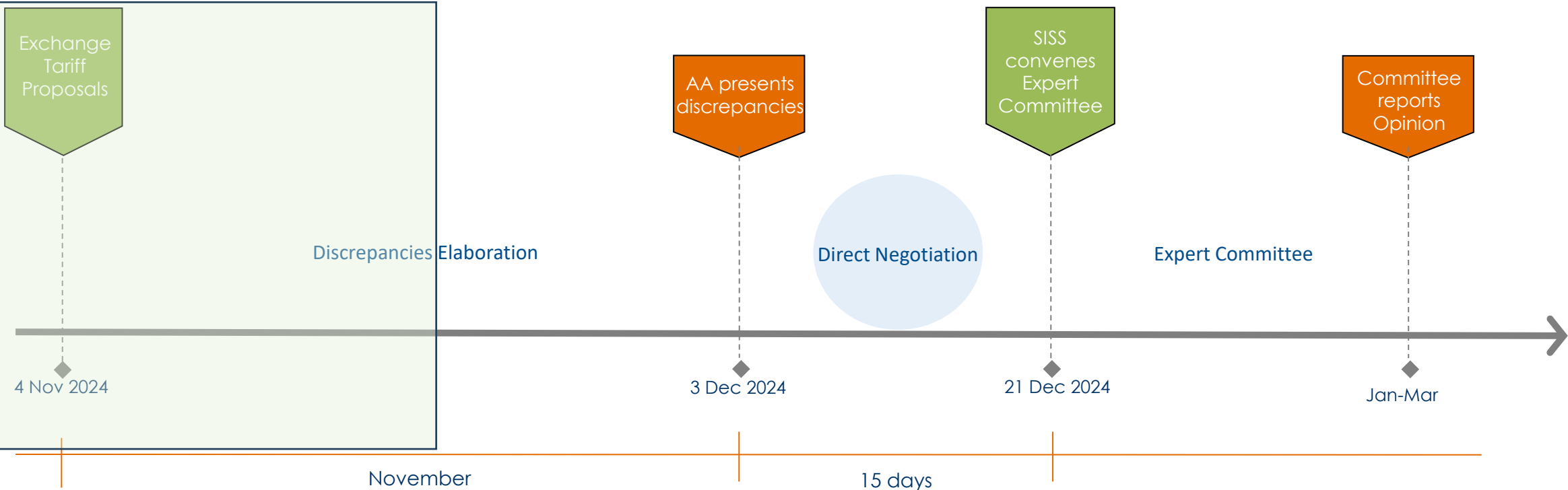
## WORKS FIVE-YEAR PERIOD 2025-2030

	Definitive %
Base Drought	3.85%
Final Drought: Fajas de Canales	0.15%
Final Turbidity: Maipo alternative catchment	1.17%
Deodorization (basic) La Farfana	0.30%
Emergency supply plan	0.55%
Thermal hydrolysis La Farfana	1.14%
Thermal sludge drying - El Trebal	0.25%
<b>Total</b>	<b>7.40%</b>

## WORKS FIVE-YEAR PERIOD 2030-2035

	Definitive %
<b>Final drought (excluding projects)</b>	
Maipo return	2.25%
New sources Maipo conduction	2.87%
Til-Til drought	0.38%

# Aguas Cordillera - Aguas Manquehue Schedule







# Corporate purpose

José Sáez, Strategy and Corporate Affairs Director

# Why revisit the Purpose Objectives



We understand the purpose as:

The statement that defines the company's reason to be and integrate it with its core economic activity.

In this sense, it focuses on the company's contribution to society and is related to values, commitments and social and environmental impact, creating a more emotional bond with its customers and, thus, increasing the company's reputational value.

## SPECIFIC OBJECTIVES

- Contribute to the social valuation of the current water management model in our country.
- Facilitate the management of initiatives and projects focused on creating shared value.
- Change the way we think, act and communicate.



# Our Purpose

**We are committed to sustainability**  
**of the services of water and sanitation**  
**we provide to the people,**  
**contributing to live always**  
**in a healthy environment**



Learn more about  
the new purpose by  
scanning the code.

## 1. Revisit

- An updated Purpose statement and Manifesto.
- A management model for the Purpose in motion.
- More than 1,500 workers involved in a participatory process.

## 2. Activate

- It is the first instance of activation and ownership of the Purpose.
- We connect the statement with the strategic objectives and indicators that will guide the company's work in the coming years.
- We developed an efficient model for making decisions related to the Purpose.
- Leaders from different areas of the business are empowered and emerge as managers of a culture inspired by the Purpose.

## 3. Appropriate

- Internal appropriation and mobilization of the Purpose in the company's internal culture and operation.
- Provide the organization with a shared sense of purpose, which inspires the daily work and decision making.
- To guide a cultural change, with an agile, scalable methodology focused on installing the new way of collaborative work around the Purpose.



# Purpose in action

## THE PURPOSE IN ACTION



Learn more about the new purpose by scanning the code.

# Our new road map

## CUSTOMERS

*A company that provides a good service*

1. Customer Satisfaction

2. Objective Quality of Service

3. Water Quality



## INVESTORS

*A sustainably profitable company*

4. Solid financial performance

5. Sustainability financial

6. Governance



## WORKERS

*A safe, attractive and benchmark company in its field to work for*

7. Safe working environment

8. Representation of the society

9. Work referent



## CITIZEN

*A company committed to the right to water and sanitation*

10. Adaptation to climate change

11. Decent services for the entire Metropolitan Region

12. Citizen Experience



## CULTURAL

*An expert company that educates, creates value and generates technical and environmental content.*

13. Educating the community since our campuses

14. Educating from our field interventions

15. Education in Sanitation System (Water cycle in the basin and infrastructure).



## ENVIRONMENTAL COMMITMENT

*A resilient company, which cares for and collaborates with its environment*

16. Reduction of environmental impacts

17. Circular Economy

18. Biodiversity and enclosure integration





# Development of actions



EL YESO - LAGUNA NEGRA PARK



WATER SQUARES



MAPOCHO UPRIVER



SUPPORT FOR RURAL DRINKING WATER SERVICES



EDUCATIONAL VISITS TO RIO MAPOCHO



COLLABORATION WITH UNIVERSITIES





# Financial sustainability



Miquel Sans, Financial Director



# Resolution of Eighth Tariff Process 2025-2030

Current tariff as of December 31st, 2023, updated with the polynomial indexation agreed in the new process

**Ch\$576.982 millions**

**Total Net Long-Term Cost (TNLTC)**

**+5%**

**Compared to 2020-2025 rates for current services and standards.**

## Phased in over time



- Additional works to **address drought and other effects of climate change** will be incorporated into the Development Plan.
- Tariffs totaling **Ch\$40,677 million** in Total Net Long-Term Cost (TNLTC) are contemplated, which will be applied when the corresponding standards/services are provided.

# Resolution of Eighth Tariff Process 2025-2030

Biocidad projects for the next five years

< 300 MMCLP  
+5,17% in tariffs



## Santiago South Wells

It involves the underground production of 1,500 l/s through 16 wells in the southern area of the Metropolitan Region.



## Santiago West Wells

Battery of 12 wells distributed in the communes of Estación Central and Lo Prado.



## Maipo Alternative Catchment and Conduction

It allows the El Yeso reservoir to be connected to drinking water production plants, helping to overcome extreme turbidity events in rivers.



## Faja de Canales

It involves the construction of 7 wells with a flow rate of 70 l/s each and a common drive for the wells to discharge the works planned in the Tronco canal.





# Resolution of Eighth Tariff Process 2025-2030

Other flagship projects with tariff indexation

< 80 MMCLP  
+2,24% in tariffs



## La Farfana Biofactory Deodorization

Solution to encapsulate and treat odorous gases from the Biofactory.



## Alternative Supply Plan

Solution focused on supplying drinking water in the event of supply interruptions, through the distribution of portable tanks at various points and the logistical planning tasks for transporting them.



## La Farfana Thermal Hydrolisis

Construction of thermal hydrolysis of biological sludge, sludge thickening, and steam generation works, which ensure compliance with current regulations.



## Mapocho Trebal Biofactory - Thermal Drying of Sludge

Implementation of thermal drying at the Mapocho Trebal Biofactory for a total of 200 tons/day of wet sludge.

# Resolution of Eighth Tariff Process 2025-2030

## Biocidad and other post-2030 projects



### Maipo Return

Construction of a pipeline that will transport up to 3,000 l/s of treated water from Mapocho Trebal to the Maipo River for agricultural use.



### Driving new sources Maipo Poniente

It includes the construction of a pipeline of between 40-50 km that will connect batteries of different wells in the south-west area with the Las Vizcachas Plant.



### New sources Til Til

A solution that incorporates new sources of supply for the town of Til Til, allowing the incorporation of additional drinking water production capacity to the existing one.